



CITCSA Flash

Editor Barry Salter

Ph: 61 8 8300 0110

E-mail: trade@citcsa.org.au

Web: www.citcsa.org.au

New CITCSA Board member elected at AGM

Natasha Malani, President, Australia India Business Council, was newly elected to the CITCSA Board for 2010-2011 at the CITCSA AGM held on Wednesday September 29th.

Teo Spiniello, Secretary - General of Italian Chamber of Commerce and Leon Coppins, President of Thailand SA Business Council were re elected for 2 year terms. Kerry Lewis, President of Korean Chamber of Commerce, and Steve Marafiotte from the Australia Arab Chamber of Commerce are the other two elected Board members who are serving the final year of their 2 year term. Appointed members on the CITCSA Board are Nick Begakis AM, Chairman, Pat Moessinger (Austrade), Wayne Parham (DTED) and David Frith (Business SA)

At the Annual General Meeting, CITCSA Chairman Mr Nick Begakis AM thanked each of the 40 ethnic business member organisations who have helped CITCSA collectively achieve its Key Performance Indicator goals for each of the past five years to deliver great outcomes for South Australia. This has been recognised by Hon Kevin Foley MP, our previous Minister for Industry and Trade, and DTED over the past five years.

Over the past year, CITCSA member organisations facilitated successful 13 outbound trade missions to Hong Kong, China, Latvia, Italy, Israel, Philippines, India, Singapore, and Vietnam, and hosted 6 valuable inbound trade missions from Thailand, China, Japan and India.

CITCSA had run 13 networking events including the CITCSA Awards Dinner, Minister's dinner for Presidents at Parliament House, and organised 4 export industry workshops on Events and marketing, export grants, trade missions and country specific briefings.

In a new initiative with the Adelaide City Council, CITCSA now manages the business relationships with the sister cities of the City of Adelaide being Christchurch (NZ), Himeji (Japan), Georgetown (Malaysia), Austin (USA) and now Ferrol (Spain). We do this by working closely with members of our respective member organisation for that country. We look forward to this partnership continuing on a longer term basis with appropriate funding.

CITCSA provided input into the Federal Governments Review of the Australian Citizenship Test and the process has now become more streamlined and the test more relevant and inclusive.

CITCSA successfully reapplied to maintain our status as an organisation that can sponsor business visitors under the sub class 459 visa program through the Department of Immigration and Citizenship.

The Chairman concluded his report by thanking the sponsors and supporters of CITCSA, its Board members and staff for their valuable contribution over the past year. He looked forward to 2010/2011 with continued enthusiasm as we move to a challenging year of change (the full CITCSA 2009/2010 Annual Report is available on the website www.citcsa.org.au)

The members present at the meeting spent considerable time discussing the future of CITCSA and funding options from July 1st 2011 when the funding from DTED via Business SA will be phased out.

It was acknowledged at the meeting that CITCSA started in 1994 as an initiative of former Labor Premier Lyn Arnold, and then former Liberal Premier Dean Brown, and it has been supported by successive State Governments originally funded through Multicultural SA, and then in latter years through DTED.

The meeting was unanimous in their support for the continuation of CITCSA after its 16 year history and asked the Chairman and Executive Manager of CITCSA to undertake negotiations to seek funding for the continuation of the CITCSA Secretariat so that it can continue to provide benefits to the member organisations of CITCSA and South Australia.

CITCSA Patron:
His Excellency
Rear Admiral Kevin Scarce
AC CSC RANR
Governor of South
Australia



Nick Begakis AM,
Chairman of CITCSA, with
new Board member
Natasha Malani, President
, Australia India Business
Council

Spanish Armada comes to Adelaide



Hon Kevin Foley MP, Deputy Premier and Minister for Defence Industries, welcomes delegates from Spain



Spanish Chamber of Commerce members (l-r) Tony Arjona; Eleanor Sanchez; Joaquin Artacho, Manuel Sanchez and Ross Stevens welcome (front) Mr Tomas Casquero from Aclunaga, Ferrol.

34 business people representing 26 companies from the naval industries in north of Spain, predominantly from the cities of Ferrol and Vigo in the Galicia region, visited Adelaide on Monday September 20th 2010 for a three day visit as part of a five day stay in Australia. The Council for International Trade and Commerce SA (CITCSA) and the Spanish Chamber of Commerce SA in association with the Defence Teaming Centre, the Department of Trade & Economic Development (DTED), Defence SA and the Adelaide City Council, organised the visit to Adelaide.

This visit followed a personally delivered invitation to the Ferrol Chamber of Commerce and the Aclunaga Group from Mr Joaquin Artacho, the Honorary Consul for Spain in South Australia and former President of the Spanish Chamber of Commerce when he undertook a private trip to Ferrol in Spain in March 2010.

The intent of the delegation was to appreciate the importance of the naval auxiliary industry in Spain, particularly the incorporation of these companies with Spain's main ship designer and builder, Navantia that have the contract to build the AWD in SA. The visiting delegates expressed their willingness to form joint venture relationships with SA companies and/or establish themselves as Australian companies to support Australia's shipbuilding into the future.

The itinerary included the following:

- An early morning reception at the Naval, Military and Airforce Club where the group were officially welcomed to South Australia by the Hon Kevin Foley MP, Deputy Premier and Minister for Defence Industries
- A presentation by the Defence Teaming Centre at the Club and business matching meetings with member companies of the Defence Teaming Centre. Over 40 business meetings were held between Spanish companies in the delegation and the 20 South Australian businesses represented.
- A Civic Reception at the Adelaide Town Hall hosted by the Right Honourable Lord Mayor Michael Harbison.
- Morning tea with His Excellency Rear Admiral Kevin Scarce, Governor of South Australia at Government House
- Separate private meetings with Hon Tom Koutsantonis, Minister for Industry and Trade, and Mr Andrew Fletcher, CEO, Defence SA
- Visits to the ASC shipyards and the Governments' new facility "Techport" ship building yards at Osborne.

The delegation from Ferrol was headed by Mr Tomas Casquero, Managing Director of Aclunaga Group of Companies and Mr Miguel Rodríguez Otero, Vice President, Chamber of Commerce of Ferrol.

At least 6 South Australian companies are keen to visit Ferrol in Spain on a trade mission with the Spanish Chamber early in 2011 for further negotiations.



CITCSA Chairman Nick Begakis AM presents a cheque for \$3500 to Aaron Potts, Donor Manager for Opportunity International Australia in Adelaide



CITCSA supports Opportunity International Australia

CITCSA members raised \$3,500 to benefit Opportunity International Australia at its 2010 CITCSA Awards Dinner on Friday September 3rd. Thanks to our sponsors who donated prizes

Guest speaker Mr Aaron Potts from Opportunity International Australia said that their charter to give people living in poverty opportunities to transform their lives. They do this with small loans (microfinance) that help them start a business, earn an income and provide for their families. Opportunity International Australia focuses its work on three main countries – India, Indonesia and the Philippines.

CITCSA each year supports an international cause at its Annual dinner.

India inbound mission from Chennai

The Australia India Business Council, CITCSA and DTED are hosting an inbound delegation of 22 business people from the Indo Aust Chamber of Commerce based in Chennai on Tuesday October 12th. Businesses who are interested in bilateral trade with India can attend a presentation, participate in business matching and networking sessions at Enterprise House, 136 Greenhill Road, Unley from 10 a.m. to 2 p.m. including lunch.

Industry sectors include :

- Textiles and leather
- Education
- Mining, oil and gas
- Legal
- Publishing
- ICT
- BPO and Market Research
- Manufacturing
- Advertising
- Corporate Services

A list of visiting delegates and their profiles is available from Julie Halifax, Executive Officer of AIBC SA by email aibcsa@aibc.org.au or by phoning 0412 645 053. Please call Julie if you would like to attend.

Business SA Export Awards



The 2010 Business SA Export Awards winners will be announced and presented at a luncheon at the National Wine Centre on Wednesday October 20th from 11.30am for 12 noon start – 2.30pm. The Export Awards pay tribute to outstanding South Australian businesses involved in exporting.

Bookings can be made on line at www.business-sa.com or by calling ph 8300 0103. Cost is \$99 for Business SA members, \$110 non members. Book a table of 10, pay for 9.

“Eyes On Brazil” Seminar in Adelaide

The Australia Brazil Chamber of Commerce is holding an afternoon forum entitled “Eyes on Brazil” on Thursday October 28th from 3-7pm at Carnegie Mellon University, Victoria Square, Adelaide.

The Forum will focus on trade and investment opportunities in Brazil across a wide range of technology sectors including ICT, Clean Tech, Resources Technology and Health. Guest speakers from Pacific Hydro, Thermo Fisher, Opto Global, Softex Recife and Austrade.

The World Cup 2014 and the Rio Olympics in 2016 are major events being held in Brazil which will provide opportunities and interest for Australian businesses.

Cost of the Forum is \$20 members of ABCC and Exporters Club and students, \$30 non members. More information on the event available at www.australiabrazil.com.au

For more information about ABCC in Adelaide, contact Richard Hancock 0401 125432.

2010 Merdeka Awards Winners



I-r Mohamad Hakim Hamid; Sathish Dasan, President AMBC SA; Sir Eric Neale AC CVO, Patron of AMBC SA; His Excellency Rear Admiral Kevin Scarce AC CSC RANR, Governor of South Australia; His Excellency Dato' Salman Ahmad, High Commissioner of Malaysia;,, Pratiban Parthiban and Hussen Hassan Ali.

The Australia Malaysia Business Council SA held their Annual Merdeka Dinner on Saturday August 21st at the Adelaide Convention Centre.

The winners of the Merdeka Awards for 2010 who all have outstanding academic records were as follows;

First prize - Mr Mohamad Hakim Hamid

Bachelor of Engineering (Petroleum) Honours, University of Adelaide
Residence in Kuantan, Pahang

- In 2008 he was made a member of the Golden Key International Society
He was also awarded a Dean's Certificate of Merit in both 2008 and 2009.
- In 2010 awarded the Society of Petroleum Engineers Merit award in Adelaide & Perth
- He has been involved in the Islamic Student Society and led the Dikir Barat Team who performed during the Malaysian carnival. He has represented South Australia twice in rugby and volleyball at the MASCA National Conference. All this while working part-time in a restaurant.
- Patron's Award- Trophy, Certificate, Laptop Computer and \$1500.00

Second Prize - Mr Pratiban Parthiban

Bachelor of Commerce (Honours), University of South Australia
Residence in Malaysia: Petaling Jaya, Selangor

- Recipient of the Dean's Merit Certificate since 2007
- A prize winner in the HSBC Young Entrepreneur Award and the University of Adelaide E-Challenge Award
- Awarded both an Honours Scholarship and a Summer Research Scholarship in 2010
- He is a keen fan of football and soccer. He is currently learning to play the guitar.
- 2nd prize of Trophy, Certificate and \$1000.00

Third Prize - Hussen Hassan Ali

Bachelor of Commerce (Accounting), The University of Adelaide
Residence in Malaysia: Seremban, Negeri Sembilan

- Since 2008 he has been a recipient of the Golden Key Honour Society Award.
- He has been Deputy Chairperson of MASCA SA since 2008.
- He has represented South Australia in Basketball and Volleyball at the Malaysian national Games and Conference in 2007 and 2009.
- 3rd prize of a Trophy, a Certificate and \$ 750.00

ABC International Pty Ltd Translating and Interpreting Services



ABC International Pty Ltd Translating & Interpreting Services was established in 1990 addressing a growing demand for a reliable, prompt and cost efficient translating and interpreting services in SA. Currently over 400 NAATI accredited, recognised and community endorsed translators and interpreters provide service in over 140 languages and dialects. ABC International Pty Ltd operates 24/7 and is proud to be of service to the Government at the federal, state and local level (various government departments) as well as large corporations, medium and small business (export/import) and a large number of private clients.

ABC international Pty Ltd has experience and expertise in providing interpreters to official government and business delegations at top level. Our interpreters have worked in a variety of areas including wine, mining, food, engineering, product and services marketing as well as film industry to name just a few. The key to achieve best results when engaging professional service is to plan every step of the process which should be easy when engaging services of ABC International Pty Ltd. The same applies to translating any of the commercial or legal documentation, export import documentation, business proposals, marketing material or even business cards. ABC International believes that there is no such thing as one interpreter/translator being right for any type of job, so matching right interpreters and translators with right jobs is what we do best.

The Managing Director, Ms Yvonna Zurawska holds a Master degree in Journalism and Political Sciences from the Warsaw University in Poland, specializing in electronic media, is an accredited interpreter and translator in the Polish language and a member of the SA NAATI Regional Advisory Committee (National Accreditation Authority for Translators and Interpreters).

Yvonna welcomes any enquiries from CITCSA members regarding provision of translating and interpreting services at business level.

For more information about ABC International Pty Ltd Translating and Interpreting, phone 83645255 or email Yvonna@abcinternational.com.au

Mission to Hong Kong Forum and PRD China tour November – December 2010

The Hong Kong Australia Business Association is holding its annual trade mission to the 2011 Hong Kong Forum which will be held on December 1 – 2 2011 in Hong Kong.

The cost of attending the Forum is HK\$800 per person or early bird HK\$560 if paid before 31st October. More details on www.hkfederation.org.hk/forum/forum2010/

The Forum will be preceded by a pre mission to the Guangxi province in the Pan Pearl River Delta region of China from November 27-30th

Contact Michael Higgs at HKABA SA ph 82402144 or 0413948813



CITCSA acknowledges the generous support of our Sponsors



Government of South Australia
Multicultural SA

