



CITCSA Flash

CITCSA Patron:
His Excellency
Rear Admiral Kevin Scarce
AC CSC RANR
Governor of South
Australia



Hieu Van Le, Lieutenant
Governor and Patron of
HKABA SA

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Delegation to 10th Hong Kong Forum December 2009

Mr Hieu van Le, Lieutenant-Governor of South Australia and Patron of Hong Kong Australia Business Association SA Chapter will lead this years South Australian delegation to the 10th Hong Kong Forum. 15 delegates from SA are already confirmed. This years theme is "Connecting China and the World through Hong Kong" and it will held from December 1-2 2009 at the Hong Kong Convention and Exhibition Centre. It will be followed by an optional side trip to the Pearl River Delta region in China from December 3-6. Highlights of the Forum include the following:

- 1) Top-notch speakers to update you of the latest economic development in HK and the region
- 2) Senior HKSAR Government officials to share the plans to overcome the challenges
- 3) Business Dating & Cocktail Reception to connect you with potential business partners from around the world;
- 4) Panel Discussion & Workshop for practical advice on doing business in HK and China.

Running concurrently will be [The World SME Expo](#) , recognised as the region's leading event for all SMEs.

Contact Ian Mathison to join the SA delegation ph 0411519757 or email ian_mathison@iinet.net.au for more information and travel /accom package.

Australian Trade delegation to Iran in February 2010

The Australia and Iran Chamber of Commerce based in Adelaide is organising a trade mission to Tehran in the Islamic Republic of Iran, February 2010. During the last 30 years, the population of Iran has grown from 36 million people to 71 million, and a combination of economic and population growth has generated a demand for goods and services. South Australian exporters and traders in the following industries are particularly encouraged to participate:

Exporters of

- Food and beverage – wheat, barley, frozen red meat, chicken, rice, infant food and milk, tuna, malt, soft drink and food technology providers
- Steel and Aluminium technology producers
- Automotive – car interior designers, car gas system producers
- Pharmaceutical companies
- Agriculture and animal husbandry producers
- GPS technology
- Telecommunication technologists

Importers of

- Petrochemical products
- Petroleum by products – tar, furfural extract, carbon black, engine oil and paraffin
- Construction products – tile, ceramic, stone
- Rugs
- Nuts (pistachio), dates saffron
- Mens' Fashion
- Leather

Go to www.austiran.org.au for more information or call Hossein Kazemi 0425334364
Expressions of interest close December 15th 2009.



Mr Nick Begakis, CITCSA
Chairman with Hossein
Kazemi, President
Australia Iran Chamber of
Commerce

Food trade mission to Dubai and South Australian Stand at Gulfoods in February 2010

CITCSA, Food Adelaide and The Department of Trade and Economic Development with the support of PIRSA are collaborating to ensure that South Australian companies gain maximum knowledge and exposure at Gulfood 2010 in Dubai in the UAE

UAE:

- Food imports of over US\$10billion annually.
- Food service market more than US\$31billion annually.
- Last year Gulfood attracted more than 45,000 visitors from over 150 countries.

Your opportunity to understand business in this market:

1. Food Mission to Dubai, UAE: 19th – 22nd February 2010

The Council for International Trade and Commerce (SA) and the Australia Arab Chamber of Commerce (SA) are organising a trade mission for new to market producers, suppliers, and food service companies to Dubai leading into the Gulfood Tradeshow.

Contact Barry Salter at CITCSA on 8300 0110 or barry.salter@citcsa.org.au for expression of interest flyer.

2. Gulfood Tradeshow Dubai, UAE 21st – 24th February 2010

Food Adelaide and the South Australian Government will be hosting a South Australian stand at Gulfood. This international tradeshow has proven to be useful in connecting with buyers from the Middle East Region. Various options of participation available.

Contact Clare Bagshaw at Food Adelaide on 8300 0022 or clareb@business-sa.com

Expressions of interest close: November 30th, 2009

Food Mission to Singapore and South Australian stand at Food Hotel Asia in April 2010

CITCSA and the Australian Singapore Business Council are organising a food market awareness mission to Singapore for food and beverage producers who are new exporters, or new to Asia exporters including a visit to Food Hotel Asia from April 18 – 23 2010.

The mission will introduce participants to the food and food related service market in Singapore with industry visits to hotels, restaurants, supermarkets, and retail outlets, and the sea and air ports.

With a population of 4.3 million, and over 10 million tourists on average annually, Singapore is a substantial market for all kinds of food and beverages, hospitality equipment and services. South Australia's food exports to Singapore were valued at over AU\$33 million in 2007.

Contact Barry Salter, mission coordinator at CITCSA to obtain an information sheet on the trade mission, and the itinerary. Ph 83000110 or email barry.salter@citcsa.org.au

Food Adelaide is organising the South Australian Stand at Food and Hotel Asia in Singapore, April 21-24 2010. It is the largest tradeshow in the region, held only biannually, and it attracts serious importers and distributors of food and beverage products from around the world.

FHA attracted 36,956 global trade visitors from 90 countries and there were 2626 exhibiting companies from 70 countries/regions at this event in 2008.

Contact Clare Bagshaw from Food Adelaide on 08 8300 0022 or clareb@business-sa.com to register your interest in exhibiting.



HKABA SA stand at Hong Kong International Wine and Spirits Fair



Congratulations. John McLachlan, CITCSA Board member, was recently elected to the position of National Vice President of the Hong Kong Australia Business Association.



I-r Ian Mathison Missions Coordinator HKABA SA, Les Luck, Australia Consul- General in Hong Kong, Greg Hobbs and Brian Baldwin, Hobbs Vintners.

After the 2009 Hong Kong International Wine & Spirits Fair Opening Ceremony on Wednesday 04 November, Australian Consul- General Mr Les Luck, toured the Wine Australia Pavilion and was introduced to first time HKABA-SA Exhibitor, Greg Hobbs and Brian Baldwin of Hobbs Vintners and selection of Artisan Wineries from the Barossa. The Hobbs 'Gregor' Shiraz is a contender for 'Most Loved Wine' of the Show.

The Barossa and McLaren Vale wine regions from South Australia were well represented in the Australian Pavilion at the Fair.

2009 Premiers Food Awards

Winners of The Twelfth Annual South Australian Premier's Food Awards were unveiled to over 500 guests at a spectacular presentation gala dinner at the Adelaide Convention Centre on Friday November 6th. Winners were as follows:

South Australian Food Industry Hall of Fame made possible by San Remo Inductee: **Michael Angelakis of Angelakis Bros**

KPMG Young Leader Award

Winner: **Claude Cicchiello**

Food and Beverage Development Fund Workforce Development Award

Winner: **Robern Menz**

Peats Soil and Garden Supplies Sustainability Award

Winner: **Clean Seas Limited**

NAB Agribusiness Export Award

Winner: **Dover Fisheries**

SARDI Innovation Award

Winner: **Clean Seas Limited**

Department of Trade and Economic Development New Product Award

Winner: **Pendleton Fine Foods**

Rural Solutions SA Services to Industry Award

Winner: **Singapore Airlines Cargo**

Rabobank Value Adding Award

Winner: **B.-d. Farm Paris Creek**

Food Adelaide Value Chain Award

Winner: **Dover Fisheries**

2009 Business SA Export Award winners



l-r Premier Mike Rann; Sydac Chief Executive Officer, Adrian Smith; *Business SA* President Robert Atkins.

South Australia's most successful and innovative exporters were honored at the 2009 Business SA Export Awards at a luncheon held at the National Wine Centre. In front of almost 300 guests.

The Premier of South Australia, The Hon Mike Rann MP presented the award for 'excellence and high achievement in exporting' to leading simulation technology and engineering software company Sydac.

Sydac has previously won the emerging exporter award on two occasions (2006 and 2007) and has also been a recipient of the information and communications technology award in 2007.

Business SA's Chief Executive Officer, Peter Vaughan, said the awards showcased the outstanding calibre of exporting taking place in South Australia. He said "This year's awards saw a record number of entries and judges were extremely impressed with the high quality of entrants. This is made even more impressive considering the challenges that have been faced over the past 12 months."

Winners of the State awards automatically qualify as finalists for the 2009 Australian Export Awards hosted by Austrade and the Australian Chamber of Commerce and Industry in Canberra in November.

The 2009 Business SA Export Awards winners were:

Almondco – agribusiness award

Co-Opera – Channel 7 arts & entertainment award

Sydac – Education Adelaide education and training award

Levett Engineering – emerging exporter award

YourAmigo – information and communication technology award

OneSteel Whyalla – DTED large advanced manufacturer award

Adventure Tours Australia – large services award

Kelly Engineering – Austrade regional exporter award

Gemtree Vineyards – small business award

Australian Clutch Services – EFIC small to medium manufacturer award

Vaxine – Statewide small to medium services award

Overall Winner

Sydac – The Premier's award for excellence and high achievement in exporting

MEET THE FACES BEHIND THE PLACES:

Czech Chamber of Commerce SA



l-r Mrs Olga Janicek, Mr Milan Rapp, Vice President, Czech Chamber of Commerce SA ; Angie Lewis, Events and Administration Officer, CITCSA, Zdenek (Danny) Kotasek, President Czech Chamber of Commerce, SA

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The Czech Chamber of Commerce held their Annual Dinner on Friday October 23rd at the Adelaide Pavilion. Special guests at the dinner included Mr Hieu Van Le, Lieutenant- Governor of South Australia and Chairman of SAMEAC; Hon Michael Atkinson MP, Attorney General and Minister for Multicultural Affairs; Mr Radim Pecl, newly appointed Deputy Ambassador of the Czech Republic based in Canberra; Mr Michael Schulz AM, Hon Consul for Czech Republic in SA; Mr Zdeniak Jiranek OAM, President of Czechoslovak Club in SA; Mrs Pat Moessinger, State Manager of Austrade and Mr Brenton Pain, State Director of Ausindustry.

Mr Danny Kotasek, President of the Czech Chamber of Commerce, welcomed guests, and spoke of the history of the Czech Republic and that the "Velvet Revolution in 1989 installed democracy and free trade. He said that the Czech Republic is an export orientated country with major exports being machinery, electricity generating blocks, cars, tyres and transport vehicles.

Mr Kotasek said that new opportunities for trade between South Australia and the Czech Republic include the application of nanotechnology in medical and pharmacological areas, development of "cleaner" production technologies, and conversion of waste into energy.

Businesses interested in doing business in the Czech Republic should contact Mr Danny Kotasek, ph 83469145 email zhkotasek@yahoo.com.au

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