



CITCSA Flash

CITCSA Patron:
His Excellency
Rear Admiral Kevin Scarce
AC CSC RANR
Governor of South
Australia



Eduardo Donoso,
President of Australia Chile
Chamber of Commerce



Editor Barry Salter

Ph: 61 8 8300 0110

E-mail: trade@citcsa.org.au

Web: www.citcsa.org.au

Australia Chile Chamber of Commerce joins CITCSA

The Australia Chile Chamber of Commerce has formerly joined the Council for International Trade and Commerce SA (CITCSA) as a state chapter. Mr Eduardo Donoso, Managing Director of Louminco Pty Ltd and E&A Contractors Pty Ltd in South Australia, is the National President of the Australia Chile Chamber of Commerce.

The Australia Chile Chamber of Commerce was formed as a national body in 1981 with the objective of promoting closer trade links between Australia and Chile. Its membership comprises individuals and companies from all business sectors throughout Australia and has invaluable ties with the worldwide network of Chile Chambers of Commerce.

The Governments of Australia and Chile negotiated a comprehensive free trade agreement that came into force on 6 March, 2009 and covers trade in goods, services and investment and goes beyond both countries' WTO commitments.

Tariffs on all existing merchandise trade – in both directions – will be eliminated by 2015. The vast majority of Australian goods exported into Chile – and Chilean goods exported to Australia - will enter duty free.

Chile is Australia's 3rd largest trading partner in Latin America:

It has a population of 16.6 million.

It has a GDP of US\$164 billion.

It is Latin America's most stable and transparent commercial environment.

It buys our coal, civil engineering equipment, specialised machinery and vehicles - Australian merchandise exports to Chile totalled A\$200 million in 2007.

It buys our services exports - valued at A\$120 million in 2007.

It is an investment base for over 70 Australian or Australian-affiliated companies - mainly mining technology and services, gas distribution and power generation.

Two-way trade between Australia and Chile is growing fast – up from A\$574 million in 2006 to A \$856 million in 2007. Australia is the 4th-largest foreign investor in Chile, with around US\$3 billion of direct investment.

The Australia Chile FTA will offer Australian exporters opportunities in services and investment areas, including:

- Mining and energy technology and services, engineering and consulting services, franchising and services, education and training, information technology, tourism and infrastructure.

- Other areas that will benefit include energy (coal, LNG, renewable energy), agriculture (dairy, meat, ovine and bovine genetics, production technologies) and food and beverages including wine.

The South Australian Government has recently opened a Commercial Representative Office in Chile to help boost trade and investment opportunities between South Australia and this fast-developing South American economy.

Contact Stephanie Glue, SA Business Development Manager, c/- Austrade, Santiago in Chile. Stephanie moved to Chile from Adelaide this year.

Tel. + 562 560 7833 Email: stephanie.glue@austrade.gov.au

South Australian businesses interested in joining the Australia Chile Chamber of Commerce can download a membership form from www.chilechamber.com or contact Mr Eduardo Donoso or Tina Durbin ph 8159 9503.

Business Opportunities in Vietnam Seminar



The Embassy of the Republic of Vietnam in association with the Australian Vietnamese Chamber of Commerce, Business SA and CITCSA are holding a lunchtime business meeting on Trade opportunities in Vietnam on Friday June 26th from 12.15 - 2pm, Enterprise House.

The Ambassador of Vietnam, His Excellency Nguyen Thanh Tan from Canberra, and Mr David Dean, President of Australia Vietnamese Chamber of Commerce will be the speakers. David will also provide information about the trade show "Food Hotel Vietnam" October 1-3 2009.

A complimentary light lunch will be provided. Registration for seminar is essential. Please register by Tuesday June 23rd with angie.lewis@citcsa.org.au or call 8300 0110

CITCSA Chairman Re-appointed



l-r Hon Kevin Foley, Deputy Premier and Minister for Trade Industry and Trade; and Nick Begakis AM, Chairman of CITCSA during warmer times at Parliament House.

Mr Nick Begakis AM, has been re-appointed as the Independent Chair of CITCSA by the Hon Kevin Foley MP, Deputy Premier and Minister for Industry and Trade.

Mr Foley congratulated Mr Begakis on the support that he has provided in this role over recent years and the leadership that he has provided in helping to develop greater exports from South Australia through CITCSA member organisations.

Mr Begakis said that he was honoured to have been re-appointed as Chair, and said that he will strive to enhance South Australia's economic development through CITCSA's member chambers.

Nominations for 2009 Hong Kong Australia Business Awards now open

International exporters and importers with Hong Kong are invited to nominate their business or organisation in the 2009 Hong Kong Australia Business Awards in one or more of the following categories:

Goods Exporter
Services Exporter
Goods Importer
Services Importer
Entrepreneur of the Year

Entries close Friday July 3rd and will be judged by a well qualified independent judging panel on the value of their contribution to the South Australian economy through trade with Hong Kong SAR or China.

The finalists and winners will be announced at the Awards dinner on Friday 7th August at the National Wine Centre. The theme of the Awards dinner will be '*Showcasing Leaders in South Australia*' and local leaders in business, politics and sport will speak about South Australia and trading with Hong Kong.

The Hong Kong Business Association is a global not-for-profit business network established by the Hong Kong Trade Development Council. The HKABA SA Chapter is run by South Australian business people who aim to help SA businesses successfully enter the Hong Kong market. It is a member of the Council for International Trade and Commerce of South Australia.

"*South Australian businesses are showing surprising resilience, and many have thrived in the past year despite adverse economic conditions*", says Patrick Ho, President, Hong Kong Australia Business Association SA Chapter.

The Association has been impressed by the achievements of many South Australian businesses in the past year, and expects to receive a high standard of entries for its annual Business Awards despite the economic climate.

To obtain the nomination forms for the HKABA Awards, contact Angie Lewis on 8300 0110 or at angie.lewis@citcsa.org.au



Italian Ambassador visits Adelaide and Mission to Italy



l-r Barry Salter, Executive Manager, CITCSA; Mr Tommaso Coniglio, Italian Consul in Adelaide; His Excellency Mr Gian Ludovico de Martini Di Montegiordano, Ambassador of Italy; and Mr Teo Spiniello, Secretary-General Italian Chamber of Commerce and Industry Adelaide



The Italian Chamber of Commerce – Adelaide and Department of Trade and Economic Development are coordinating a trade mission to Italy from September 10 - 24 2009. The mission will include the presence of a South Australian stand at the Fiera del Levante trade fair in Bari, Puglia.

South Australian companies in the following sectors that are considering entering or expanding into the Italian/European market are invited to participate : food/wine; horticulture; machinery, automation, food processing machinery, renewable energy (geothermal), fashion, leather/hides processing, ICT, environment and stone/building.

For more information, contact Teo Spiniello, Secretary-General of the Italian Chamber of Commerce and Industry – Adelaide ph 82324022

2009 Business SA Export Awards

Business SA is calling on SA export businesses to apply for the 2009 Export Awards.

The annual Business SA Export Awards is devoted exclusively to recognising exporting excellence. All SA export businesses can apply across 12 categories, ranging from agribusiness and minerals and energy, to education, manufacturing, information and communication technology and more.

State award winners automatically qualify as finalists in the 2009 Australian Export Awards hosted by Austrade and the Australian Chamber of Commerce and Industry.

Applications must be lodged by close of business Wednesday 12 August. Award winners will be announced at a special awards lunch on 21 October 2009.



Bastille Day Dinner

220th ANNIVERSARY OF THE FRENCH REVOLUTION;
AN EVENT OF A GREAT HISTORICAL SIGNIFICANCE...

The Bastille Day holiday in France symbolises the uprising of the modern nation and of the reconciliation of the constitutional monarchy which preceded the First Republic. 'La Bastille' was a prison in central Paris which the people stormed and seized in 1789, starting the French Revolution which toppled King Louis XVI and the aristocracy.

France celebrates Bastille Day each year on the morning of 14th July on the Champs-Élysées Avenue in Paris where a parade of French and allied troops starts in front of the President of the Republic. Bastille Day is also celebrated in other countries such as United States.

On the occasion of the 220th Anniversary of Bastille Day, the French Australian Chamber of Commerce and Industry will host a Gala Dinner at the Hyatt Ballroom, North Terrace, Adelaide on Tuesday 14th July.

This is FACCI SA's major event for 2009 and more than 200 guests are expected to attend. Last year over 180 corporate guests joined us in Adelaide to celebrate France's national day "Le 14 juillet". French-style welcome drinks will launch the evening in style. Scrumptious French cuisine by Chef Laurent Pommey will be offered buffet-style to be accompanied by French cheese and an exquisite selection of patisseries and desserts. Lisette and her "Faux Manouches" will perform their repertoire of French and international cabaret songs. French ballroom and dance music and some fabulous door prizes will also be part of the celebrations.

This event is an opportunity for you to mingle with the French Community, French companies and professionals in South Australia, Francophiles, and Australian companies doing business with France. Bastille Day Gala Dinner will be an event of conviviality and French chic. Please do not hesitate to contact the FACCI office should you require any further information in regards to your booking.

Ticket prices: Members \$95, Non-members \$110
Corporate table with signage \$950 for 10 guests
Dress code: Black tie and French chic

For bookings, contact Christelle E-mail: contact@facci-sa.com Mobile : 0431 147 520

WebeZ End of Financial Year Sale - Website for under \$1000

Until 30 June 2009, CITCSA Sponsor WebeZ is cutting the cost of a 5 page website to under \$1000. The website comes complete with a proven content management system, which CITCSA uses and enjoys, so you can update the site yourself. This is a great offer!

To find out more, contact WebeZ Manager, Bryan Smith on (08) 8463 1904 or bryan@7c.com.au and take control of your worldwide marketing today! Conditions and annual hosting fee applies. Limited to the first 20 clients.

CITCSA

"MEET the FACES behind
the PLACES"

CITCSA Office
136 Greenhill Road
UNLEY SA 5061
Ph: +61 8 8300 0110
Fax: +61 8 8300 0120
www.citcsa.org.au



Government
of South Australia

Department of Trade and
Economic Development

CITCSA thanks our Sponsors

WINEBAROSSA



Government of South Australia
Multicultural SA

webez™



Australian Government
Export Finance and Insurance Corporation