



CITCSA Flash

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Australian Government to help SMEs go Global

The Federal Minister for Trade, Warren Truss, has announced that the Australian Government has agreed to grant the Export Finance and Insurance Corporation (EFIC) additional powers to help Australia's small to medium sized exporters (SME's) expand globally.

EFIC will now be able to provide financial services to help Australian SME's to establish global supply and distribution chains. Eligibility for support will be based on a new means test. This expansion of EFIC's mandate will require changes to the EFIC Act and the process to change the legislation will commence shortly.

This small addition to its powers will complement its current program, including the recently launched "EFIC Headway" product. EFIC is Australia's export credit agency and supports Australian exporters and overseas investors by providing finance, finance guarantees, insurance and bonding facilities.

More information about EFIC is available from www.efic.gov.au

New Italian Consul for SA

Mr Tommaso Coniglio is the new Italian Consul for South Australia.

Born in Copenhagen, Mr Coniglio has travelled extensively, having lived in San Francisco, Rome, Ottawa, Los Angeles, Sicily and now Adelaide. Fluent in both Italian and English, he also undertook all years of school in the French system, and studied Spanish. Tommaso is author of the book "*L'imperativo della Competitività: Economia e Sicurezza Nazionale nell'Era della Globalizzazione*" (The Imperative of Competitiveness: Economics and National Security in the Era of Globalization) and counts international relations as well as sailing and philosophy among his interests.

The contact for the Consulate of Italy is phone 8337 0777

The Italian Chamber of Commerce and Industry SA contact is www.italianchamber.net.au or ph 8232 4022

New President of France

Mr Nicholas Sarkozy, a Conservative, was elected as the new President of France on May 6th after a hotly contested election against Socialist Ms Segolene Royal. There was a very high voter turnout of 85%, and Sarkozy won 53% of the vote against Royal's 47%.

The French Australian Business Club SA had their first function of the year at the Boho Bar at Unley on the evening following the election. The new president of the FABCSA, Mr Jean-Michel Favre, is looking forward to a busy year, and introduced his new committee members at the function. For more information about FABCSA, contact the Hon Secretary Ms Christelle Damiens on 0431147520 or christelle@exportia.com.au

CITCSA Expo on August 8th

CITCSA is again holding its International Trade and Commerce Expo at the Rockford Hotel on Wednesday August 8th from 5pm – 7pm as part of International Business Week. Attendees will have the opportunity to meet and obtain information from representatives of international chambers of commerce and business councils based in South Australia that are members of CITCSA.

Put this date in your diary today to attend this free event and use your "Passport to Export Success" for a chance to win great prizes.

The annual UniSA International Business Week will be held in Adelaide and in regional areas in South Australia, August 6 – 17th 2007. The program will be released soon, on www.unisaibw.com.au.



CITCSA Chairman Mr Nick Begakis AM (right) at lunch with the Australian Trade Minister the Hon W Truss on the occasion of the 23rd May 2007 Parliamentary Luncheon hosted by the Prime Minister The Hon John Howard in the Great Hall of Parliament House Canberra on the occasion of the visit of the Greek Prime Minister Mr Karamanlis.

Australia India Trade Promotion

Utsav Australia (Celebrate Australia) was officially launched on 1 March 2007 by the Hon Warren Truss, Minister for Trade, as part of his official visit to India, and over the next three years will feature a range of business and trade events highlighting the many opportunities for trade and investment, from sectors as diverse as energy and mining, education and services, infrastructure, retail, tourism, film, and advanced manufacturing. Austrade will also be hosting 'Doing business in Australia' seminars in various cities in India with involvement from corporate partners and ally organisations.

Utsav Australia will also be promoted through:

- A new Indian website and Ezine magazine to be launched in June
- Promotional videos showcasing Australian capability and Indian opportunities
- Marketing collateral and merchandise to support brand development (industry banners, backdrops, flyers, stationery etc).

Contact Rebecca Ball at Austrade for more information about the promotion: ph (03) 9648 3134 or email rebecca.ball@austrade.gov.au

Water Trade Mission to Israel

The Australia-Israel Chamber of Commerce and the Israel Trade Commission are organising a Water Trade Mission to Israel focusing on water technology, water management and Cleantech from October 27th - November 4th 2007 (dates to be confirmed).

The Mission will coincide with the Israeli International Watec Conference and Exhibition (www.kenes.com/watec/ms5.htm) and provide exposure to key Israeli industry figures and the opportunity to network with leading figures from the water industry in Australia. Contact Alisha Fisher, Chief Executive Officer (SA/NT), AICC for details of the itinerary, costs, government grants and more information on 8221 7004 or email alisha@aicc.org.au

Launch of Australia-Brazil Chamber of Commerce in SA

The Australia Brazil Chamber of Commerce launched its South Australian chapter on Thursday, May 17th 2007.

The National President of the Australia Brazil Chamber of Commerce, Ms Cristina Talacko, made an excellent presentation about the trade opportunities available in Brazil, and outlined the trade activities undertaken by the Chamber in recent years. They are organising a mission to Brazil in November to coincide with Australia week in Brazil. Membership of the Australian Brazil Chamber of Commerce is a great opportunity to strengthen your knowledge of and networks in Brazil, one of the foremost emerging markets in the world.

The launch featured special guest, His Excellency Mr. Fernando de Mello Barreto, the Brazilian Ambassador to Australia who travelled from Canberra for the day, and 2 Brazilian soccer stars who have played for Adelaide United. For more details about the Australian Brazil chamber in SA contact Mr Travis Hallen: ph 0421 602 685 www.australiabrazil.com.au

Really Useful Tips for doing business in China

Christine Cromarty from Solution City Adelaide is the guest speaker for the Australia China Business Council luncheon on Wednesday June 13th 2007 at the Adelaide Convention Centre. Christine has worked in the international arena for many years including spending time working in the USA, and two years as an international marketing manager for a global telecommunications company. She will shed some light on how the ICT industry is approaching business in China, and will offer her well known "Really Useful Tips" for business development in China.

To book contact Jan Holmes at Australia China Business Council ph 83527671 or email acbcса@chariot.net.au



L-R: Barry Salter, Executive Manager of CITCSA; Ms Cristina Talacko, President of the Australia Brazil Chamber of Commerce; His Excellency Mr. Fernando de Mello Barreto, the Brazilian Ambassador; at the launch of the Brazil Chamber

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